2003 DRAFTING REQUEST

Bill

Received: 12/17/2002				Received By: pkahler				
Wanted	Wanted: As time permits				Identical to LRB:			
For: Gr	For: Gregg Underheim (608) 266-2254				By/Representing: Marne Wischnewski			
This file	may be shown	to any legislate	or: NO		Drafter: pkahler			
May Co	ntact:				Addl. Drafters:			
Subject:	Subject: Insurance - auto Insurance - miscellaneous				Extra Copies:			
Submit	via email: YES							
Request	er's email:	Rep.Under	heim@legis.	state.wi.us				
Carbon	copy (CC:) to:							
Pre Top	pic:							
No spcc	ific pre topic gi	ven						
Topic:								
Prohibit	ing use of credi	t information f	or issuing or I	premiums u	nder auto insurance			
Instruc	tions:							
See Atta	ached							
Draftin	g History:							
Vers.	Drafted	Reviewed	Typed	Proofed	Submitted	<u>Jacketed</u>	Required	
/?	pkahler 12/17/2002	jdyer 01/03/2003						
/1			pgreensl 01/03/2003	3	lemery 01/03/2003	amentkow 01/08/2003		
/2	pkahler	jdyer	pgreensl		sbasford	sbasford		

Vers.	<u>Drafted</u>	Reviewed	Typed	Proofed	Submitted	Jacketed	Required
•	02/11/2003	02/11/2003	02/11/2003	3	02/11/2003	02/11/2003	
/3	pkahler 03/10/2003	jdyer 03/11/2003	jfrantze 03/11/2003	3	sbasford 03/11/2003	sbasford 03/11/2003	

FE Sent For:

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2003 DRAFTING REQUEST

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Received: 12/17/2002				Received By: pkahler				
Wanted: As time permits					Identical to LRB:			
For: Greg	g Underheim	(608) 266-22	54		By/Representing	: Marne Wisch	newski	
This file n	nay be shown	to any legislat	or: NO		Drafter: pkahler			
May Cont	act:				Addl. Drafters:			
Subject:		ce - auto ce - miscellan	eous		Extra Copies:			
Submit vi	a email: YES							
Requester	's email:	Rep.Unde	rheim@legis	.state.wi.us				
Carbon co	opy (CC:) to:							
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No specif	ic pre topic giv	ven						
Topic:								
Prohibitin	g use of credit	t information f	or issuing or	premiums ur	nder auto insuranc	e		
Instruction	ons:							
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Vers.	Drafted	Reviewed	Typed	Proofed	Submitted	<u>Jacketed</u>	Required	
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FE Sent For:

<END>

2003 DRAFTING REQUEST

Bill

Received: 12/17/2002

Received By: pkahler

Wanted: As time permits

Identical to LRB:

For: Gregg Underheim (608) 266-2254

By/Representing: Marne Wischnewski

This file may be shown to any legislator: NO

Drafter: pkahler

May Contact:

Addl. Drafters:

Subject:

Insurance - auto

Extra Copies:

Insurance - miscellaneous

Submit via email: YES

Requester's email:

Rep.Underheim@legis.state.wi.us

Carbon copy (CC:) to:

Pre Topic:

No specific pre topic given

Topic:

Prohibiting use of credit information for issuing or premiums under auto insurance

Instructions:

See Attached

Drafting History:

Vers. **Drafted** Reviewed Typed Proofed **Submitted** Jacketed Required /? pkahler jdyer

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<**END>**

Received: 12/17/2002

2003 DRAFTING REQUEST

Bill

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Wanted: As time permi	Identical to LRB:						
For: Gregg Underheim	By/Representing: Marne Wischnewski						
This file may be shown	to any legislate	or: NO		Drafter: pkahler Addl. Drafters:			
May Contact:							
Subject: Insuran Insuran	Extra Copies:						
Submit via email: YES							
Requester's email:	Rep.Under	heim@legi	s.state.wi.us				
Carbon copy (CC:) to:							
Pre Topic: No specific pre topic gi	ven						
Topic: Prohibiting use of credit	t information fo	or issuing or	r premiums ur	nder auto insuranc	e		
Instructions: See Attached				-			
Drafting History:							
Vers. <u>Drafted</u>	Reviewed	Typed	Proofed	Submitted	Jacketed	Required	
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01/03/2003 11:03:04 AM Page 2

FE Sent For:

<END>

2003 DRAFTING REQUEST

Bill

Received: 12/17/2002	Received By: pkahler			
Wanted: As time permits	Identical to LRB:			
For: Gregg Underheim (608) 266-2254	By/Representing: Marne Wischnewski Drafter: pkahler			
This file may be shown to any legislator: NO				
May Contact:	Addl. Drafters:			
Subject: Insurance - auto Insurance - miscellaneous	Extra Copies:			
Submit via email: YES	•			
Requester's email: Rep.Underheim@legis.state.wi.us				
Carbon copy (CC:) to:				
Pre Topic: No specific pre topic given				
Topic: Prohibiting use of credit information for issuing or premiums un	der auto insurance			
Instructions:				
See Attached				
Drafting History:				
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FE Sent For:

<**END>**

Kahler, Pam

From:

Wischnewski, Marne

Sent:

Tuesday, December 17, 2002 11:15 AM

To:

Kahler, Pam

Subject:

please redraft credit reporting/scoring bill

Hi Pam. Gregg would like to reintroduce the credit reporting/scoring bill from last session. Could you please redraft AB 774. (I was not in Gregg's office last session when he introduced this, so if there is more information I need to get to you, let me know.) Thank you. No immediate rush on this. I just looked through old files from last session and number is LRB-3413/2 if that is helpful.

Marne Wischnewski Office of Gregg Underheim 266-2254



State of Misconsin 2001—2002 LEGISLATURE

||60/; LRB-3413/2-J PJKJIJkjf | |(LEEP



February 7, 2002 – Introduced by Representatives Underheim, Miller, Gronemus, Musser, Hines, Loeffelholz, Turner, Petrowski, Young, Albers and Wood, cosponsored by Senators Roessler, Wirch and Welch. Referred to Committee on Insurance.

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AN ACT to amend 625.12 (1) (e), 625.12 (2), 625.15 (1) and 628.34 (3) (a); and to

create 632.367 of the statutes; relating to: prohibiting the use of information

in credit reports for issuing or setting premiums for motor vehicle insurance.

Analysis by the Legislative Reference Bureau

Current law contains prohibitions against unfairly discriminating among policyholders with respect to charging different premiums or offering different terms of coverage except on the basis of classifications related to the nature and degree of risk covered. Current law also specifies the factors on which insurance rates may be based. These prohibitions and specifications apply to all types of insurance. Current law specifically prohibits an insurer from using odometer reading data collected in the course of an emissions inspection as a factor in setting rates or premiums for motor vehicle insurance.

This bill prohibits an insurer from considering information in an individual's credit report for purposes of issuing or renewing motor vehicle insurance to the individual or setting premiums for that motor vehicle insurance. The bill also prohibits a rating plan for motor vehicle insurance from using information in an individual's credit report as a rating factor.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

	~\X	
SECTION 1.	625.12 (1) (e) of the statutes is amen	ided to read:

625.12 (1) (e) Subject to s. ss. 632.365 and 632.367, all other relevant factors, including the judgment of technical personnel.

SECTION 2. 625.12 (2) of the statutes is amended to read:

625.12 (2) CLASSIFICATION. Risks may be classified in any reasonable way for the establishment of rates and minimum premiums, except that no classifications may be based on race, color, creed, or national origin, and classifications in automobile insurance may not be based on physical condition or developmental disability as defined in s. 51.01 (5). Subject to s. ss. 632.365 and 632.367, rates thus produced may be modified for individual risks in accordance with rating plans or schedules that establish reasonable standards for measuring probable variations in hazards, expenses, or both. Rates may also be modified for individual risks under s. 625.13 (2).

SECTION 3. 625.15 (1) of the statutes is amended to read:

625.15 (1) RATE MAKING. An insurer may itself establish rates and supplementary rate information for one or more market segments based on the factors in s. 625.12 and, if the rates are for motor vehicle liability insurance, subject to s. ss. 632.365 and 632.367, or the insurer may use rates and supplementary rate information prepared by a rate service organization, with average expense factors determined by the rate service organization or with such modification for its own expense and loss experience as the credibility of that experience allows.

SECTION 4. 628.34 (3) (a) of the statutes is amended to read:

628.34 (3) (a) No insurer may unfairly discriminate among policyholders by charging different premiums or by offering different terms of coverage except on the basis of classifications related to the nature and the degree of the risk covered or the



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expenses involved, subject to ss. 632.365, 632.367, 632.746, and 632.748. Rates are not unfairly discriminatory if they are averaged broadly among persons insured under a group, blanket, or franchise policy, and terms are not unfairly discriminatory merely because they are more favorable than in a similar individual policy.

SECTION 5. 632.367 of the statutes is created to read:

- 632.367 Use of information in credit report. (1) A rating plan for motor vehicle insurance may not use information in an individual's credit report as a rating factor.
- (2) For the purpose of determining whether to issue or renew coverage under a motor vehicle insurance policy, or of setting premiums for coverage under such a policy, an insurer may not consider information in the credit report of any of the following:
- (a) An individual who is, or who if coverage is issued would be, a named insured under the policy.
 - (b) The spouse or other family member of an individual under par. (a).

Section 6. Initial applicability.

(1) This act first applies to motor vehicle insurance policies renewed, or for which application is made, on the effective date of this subsection.

(END)

Mentkowski, Annie

From:

Wischnewski, Marne

Sent:

Wednesday, January 08, 2003 4:20 PM

To:

LRB.Legal

Subject:

Draft review: LRB-1160/1 Topic: Prohibiting use of credit information for issuing or premiums

under auto insurance

It has been requested by <Wischnewski, Marne> that the following draft be jacketed for the ASSEMBLY:

Draft review: LRB-1160/1 Topic: Prohibiting use of credit information for issuing or premiums under auto insurance



State Representative **GREGG UNDERHEIM**

Chair: Assembly Committee on Health Chair: Assembly Select Committee on State & Local Finance

- ☐ In response to your recent request.
- ☐ I thought you might be interested in the enclosed material.

His Parm, Gregg would with to expand the credit swring but to expand mongthing except health Call the your have questions

> P.O. Box 8953 • Madison, WI 53708-8953 (608) 266-2254 • Fax: (608) 282-3654 • Toll-Free: 1 (888) 534-0054 TDD: 1 (800) 228-2115 • Rep.Underheim@legis.state.wi.us 1652 Beech Street • Oshkosh, WI 54901 • (920) 233-1082

Kahler, Pam

From:

> Pam

Sent: Monday, February 10, 2003 10:54 AM To: Kahler, Pam Subject: FW: Credit scoring draft Pam, does this help?? Marne 6-2254 ----Original Message----From: Gregg Underheim [mailto:greg22@vbe.com] Sent: Friday, February 07, 2003 5:54 PM To: Wischnewski, Marne Subject: RE: Credit scoring draft Pam makes a good point. Include auto and property and casualty. aaa ----Original Message----From: Wischnewski, Marne [mailto:Marne.Wischnewski@legis.state.wi.us] Sent: Friday, February 07, 2003 12:15 PM To: Gregg (E-mail) Subject: FW: Credit scoring draft can we discuss this??? Marne > ----Original Message----Kahler, Pam > From: > Sent: Friday, February 07, 2003 12:08 PM > To: Wischnewski, Marne > Subject: Credit scoring draft > Marne: > I received the bill back and your instructions on the change you want to make. Since I can't be sure of listing every kind of insurance you want to include, I would have to exclude health insurance. My concern with doing that is that it will look as though using credit information for health insurance is okay. Is this what you want? If not, would you prefer to list the types of insurance that you want covered, such as property and liability, for example? Or would you prefer simply to apply the prohibition to all insurance? On the other hand, maybe you don't mind if credit scoring is used for health insuance. Thanks for considering this.

Wischnewski, Marne

This message scanned for viruses by CoreComm



State of Misconsin 2003 – 2004 LEGISLATURE

PJK:jld:pg

2003 BILL



or property

AN ACT to amend 625.12 (1) (e), 625.12 (2), 625.15 (1) and 628.34 (3) (a); and to

create 632.367 of the statutes; relating to: prohibiting the use of information in credit reports for issuing or setting premiums for motor vehicle insurance.

Analysis by the Legislative Reference Bureau

Current law contains prohibitions against unfairly discriminating among policyholders with respect to charging different premiums or offering different terms of coverage except on the basis of classifications related to the nature and degree of risk covered. Current law also specifies the factors on which insurance rates may be based. These prohibitions and specifications apply to all types of insurance. Current law specifically prohibits an insurer from using odometer reading data collected in the course of an emissions inspection as a factor in setting rates or premiums for motor vehicle insurance.

This bill prohibits an insurer from considering information in an individual's credit report for purposes of issuing or renewing motor vehicle insurance to the individual or setting premiums for that motor vehicle insurance. The hill also prohibits a rating plan for motor vehicle insurance from using information in an individual's credit report as a rating factor.

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The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

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SECTION 1. 625.12 (1) (e) of the statutes is amended to read:

625.12 (1) (e) Subject to s. ss. 632.365 and 632.367, all other relevant factors, including the judgment of technical personnel.

SECTION 2. 625.12 (2) of the statutes is amended to read:

625.12 (2) CLASSIFICATION Risks may be classified in any reasonable way for the establishment of rates and minimum premiums, except that no classifications may be based on race, color, creed, or national origin, and classifications in automobile insurance may not be based on physical condition or developmental disability as defined in s. 51.01 (5). Subject to s. ss. 632.365 and 632.367, rates thus produced may be modified for individual risks in accordance with rating plans or schedules that establish reasonable standards for measuring probable variations in hazards, expenses, or both. Rates may also be modified for individual risks under s. 625.13 (2).

SECTION 3. 625.15 (1) of the statutes is amended to read:

625.15 (1) RATE MAKING. An insurer may itself establish rates and supplementary rate information for one or more market segments based on the factors in s. 625.12 and if the rates are for motor vehicle liability insurance, subject to s. ss. 632.365 and 632.367, or the insurer may use rates and supplementary rate information prepared by a rate service organization, with average expense factors determined by the rate service organization or with such modification for its own expense and loss experience as the credibility of that experience allows.

Section 4. 628.34 (3) (a) of the statutes is amended to read:

628.34 (3) (a) No insurer may unfairly discriminate among policyholders by charging different premiums or by offering different terms of coverage except on the basis of classifications related to the nature and the degree of the risk covered or the

632.12,

expenses involved, subject to ss. 632.365, 632.367, 632.746, and 632.748. Rates are not unfairly discriminatory if they are averaged broadly among persons insured under a group, blanket, or franchise policy, and terms are not unfairly discriminatory merely because they are more favorable than in a similar individual policy.

SECTION 5. 632.367 of the statutes is created to read:

632.367 Use of information in credit report. (1) A rating plan for motor vehicle insurance may not use information in an individual's credit report as a rating factor.

- (2) For the purpose of determining whether to issue or renew coverage under a motor vehicle insurance policy, or of setting premiums for coverage under such a policy, an insurer may not consider information in the credit report of any of the following:
- (a) An individual who is, or who if coverage is issued would be, a named insured under the policy.
 - (b) The spouse or other family member of an individual under par. (a).

SECTION 6. Initial applicability.

(1) This act first applies to motor vehicle insurance policies renewed, or for which application is made, on the effective date of this subsection.

(END)

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2003–2004 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU

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INSERT 2-17

1	, if the rates are for property insurance, subject to s. 632.12 or
	(END OF INSERT 2-17)

INSERT 3-4

	INSERT 3-4
2	SECTION 1. 632.12 of the statutes is created to read:
3	632.12 Use of information in credit report. (1) A rating plan for property
4	insurance may not use information in an individual's credit report as a rating factor.
5	(2) For the purpose of determining whether to issue or renew coverage under
6	a property insurance policy, or of setting premiums for coverage under such a policy,
7	an insurer may not consider information in the credit report of any of the following:
8	(a) An individual who is, or who if coverage is issued would be, a named insured
9	under the policy.
10	(b) The spouse or other family member of an individual under par. (a).
	(END OF INSERT 3-4)

LRB-1160/2dn PJK:jld:pg

DRAFTER'S NOTE FROM THE LEGISLATIVE REFERENCE BUREAU

date

This is drafted to apply to motor vehicle insurance and property insurance. If you want to use the term "property and casualty insurance" see how the term was used in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b). In those sections, "property and casualty insurance" includes motor vehicle insurance and disability insurance, meaning health insurance, which is why disability insurance was excepted. According to Ballentine's Law Dictionary, "casualty insurance" technically means every kind of insurance except life and has been used with considerable variation among insurance companies, often as a catch—all term for new types of insurance as they are developed. Because it does not seem to be used in the same way by everyone, I hesitate to use the term "casualty" in relation to insurance unless someone insists on it. Let me know if you want to use the term "property and casualty insurance" in the same way as it was used in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b), making an exception for "disability insurance." Also, if you decide that this is what you want, let me know if you also want to exclude from the definition of "disability insurance," uninsured, underinsured, and medical payment coverages, as was done in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b).

Pamela J. Kahler Senior Legislative Attorney Phone: (608) 266–2682

E-mail: pam.kahler@legis.state.wi.us

Insurance

DRAFTER'S NOTE FROM THE LEGISLATIVE REFERENCE BUREAU

LRB-1160/2dn PJK:jld:pg

February 11, 2003

This is drafted to apply to motor vehicle insurance and property insurance. If you want to use the term "property and casualty insurance," see how the term was used in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b). In those sections, "property and casualty insurance" includes motor vehicle insurance and disability insurance, meaning health insurance, which is why disability insurance was excepted. According to Ballentine's Law Dictionary, "casualty insurance" technically means every kind of insurance except life insurance and has been used with considerable variation among insurance companies, often as a catch—all term for new types of insurance as they are developed. Because it does not seem to be used in the same way by everyone, I hesitate to use the term "casualty" in relation to insurance unless someone insists on it. Let me know if you want to use the term "property and casualty insurance" in the same way as it was used in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b), making an exception for "disability insurance." Also, if you decide that this is what you want, let me know if you also want to exclude from the definition of "disability insurance," uninsured, underinsured, and medical payment coverages, as was done in ss. 628.46 (2m) (b) 2. and 632.875 (5) (b).

Pamela J. Kahler Senior Legislative Attorney Phone: (608) 266–2682

E-mail: pam.kahler@legis.state.wi.us

Kahler, Pam

From:

Wischnewski, Marne

Sent:

Monday, March 10, 2003 9:22 AM

To:

Kahler, Pam

Subject:

FW: Credit scoring

Hi Pam. Please take a look at the first paragraph of the email below. Does that answer your questions from your Drafter's note? Give me a call if you have any questions. Thank you!

Rep. Underheim's office 266-2254

----Original Message----

From: WISPIRG [mailto:wispirg@mail.chorus.not]

Sent: Monday, March 10, 2003 8:30 AM To: marne.wischnewski@legis.state.wi.us

Subject: Credit scoring

Marne,

I looked at the bill draft and I think it looks good. As far as the drafters questions re: casualty insurance, my understanding is that health insurers are not using credit scores (at least at this point). Because of the confusing nature of the definition of "casualty" insurance, I would be comfortable staying with just auto and property insurance. My only question is, does property insurance cover both renter and homeowner insurance? I \sim assume it does, but we should confirm that.

On a different note, has Rep. Underheim found a sponsor in the Senate yet? We are meeting with most of the Senate Insurance Committee members during our lobby day, and could ask any of them to author the Senate bill (we have meetings with Hansen, Schultz, Kedzie and Robson) .

I'm in the office most of today, so let's touch base when you have time.

Kerry Schumann Director Wisconsin Public Interest Research Group 1050 Regent Street, Suite L2 Madison, WI 53715 608-251-1918 p 608-287-0865 f wispirg@chorus.net

prome: LRB-1160 prome: V and sperficilly renters & homeowner



State of Misconsin 2003 - 2004 LEGISLATURE

LRB-1160/g PJK:jld:pg

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2003 ASSEMBLY BILL



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AN ACT to amend 625.12 (1) (e), 625.12 (2), 625.15 (1) and 628.34 (3) (a); and to create 632.12 and 632.367 of the statutes; relating to: prohibiting the use of information in credit reports for issuing or setting premiums for motor vehicle or property insurance.

Analysis by the Legislative Reference Bureau

Current law contains prohibitions against unfairly discriminating among policyholders with respect to charging different premiums or offering different terms of coverage except on the basis of classifications related to the nature and degree of risk covered. Current law also specifies the factors on which insurance rates may be based. These prohibitions and specifications apply to all types of insurance. Current law specifically prohibits an insurer from using odometer reading data collected in the course of an emissions inspection as a factor in setting rates or premiums for motor vehicle insurance.

This bill prohibits an insurer from considering information in an individual's credit report for purposes of issuing or renewing motor vehicle or property insurance. The bill also prohibits a rating plan for motor vehicle or property insurance from using information in an individual's credit report as a rating factor.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

, including renter's and homeowner's in

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Section 1.	625.12	2(1)(e)	of the st	atutes is	amended	to read:
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625.12 (1) (e) Subject to s. ss. 632.12, 632.365, and 632.367, all other relevant factors, including the judgment of technical personnel.

Section 2. 625.12 (2) of the statutes is amended to read:

625.12 (2) CLASSIFICATION. Risks may be classified in any reasonable way for the establishment of rates and minimum premiums, except that no classifications may be based on race, color, creed, or national origin, and classifications in automobile insurance may not be based on physical condition or developmental disability as defined in s. 51.01 (5). Subject to s. ss. 632.12, 632.365, and 632.367, rates thus produced may be modified for individual risks in accordance with rating plans or schedules that establish reasonable standards for measuring probable variations in hazards, expenses, or both. Rates may also be modified for individual risks under s. 625.13 (2).

SECTION 3. 625.15 (1) of the statutes is amended to read:

625.15 (1) RATE MAKING. An insurer may itself establish rates and supplementary rate information for one or more market segments based on the factors in s. 625.12 and, if the rates are for property insurance, subject to s. 632.12 or, if the rates are for motor vehicle liability insurance, subject to s. ss. 632.365 and 632.367, or the insurer may use rates and supplementary rate information prepared by a rate service organization, with average expense factors determined by the rate service organization or with such modification for its own expense and loss experience as the credibility of that experience allows.

Section 4. 628.34 (3) (a) of the statutes is amended to read:

628.34 (3) (a) No insurer may unfairly discriminate among policyholders by charging different premiums or by offering different terms of coverage except on the

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under the policy.

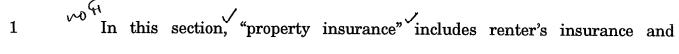
1	basis of classifications related to the nature and the degree of the risk covered or the
2	expenses involved, subject to ss. <u>632.12</u> , 632.365, <u>632.367</u> , 632.746, and 632.748.
3	Rates are not unfairly discriminatory if they are averaged broadly among persons
4	insured under a group, blanket, or franchise policy, and terms are not unfairly
5	discriminatory merely because they are more favorable than in a similar individual
6	policy.
7	SECTION 5. 632.12 of the statutes is created to read:
8	632.12 Use of information in credit report. (1) A rating plan for property
9	insurance may not use information in an individual's credit report as a rating factor.
10	©3 (2) For the purpose of determining whether to issue or renew coverage under
11	a property insurance policy, or of setting premiums for coverage under such a policy,
12	an insurer may not consider information in the credit report of any of the following:
13	(a) An individual who is, or who if coverage is issued would be, a named insured
14	under the policy.
15	(b) The spouse or other family member of an individual under par. (a).
16	SECTION 6. 632.367 of the statutes is created to read:
17	632.367 Use of information in credit report. (1) A rating plan for motor
18	vehicle insurance may not use information in an individual's credit report as a rating
19	factor.
20	(2) For the purpose of determining whether to issue or renew coverage under
21	a motor vehicle insurance policy, or of setting premiums for coverage under such a
22	policy, an insurer may not consider information in the credit report of any of the
23	following:
24	(a) An individual who is, or who if coverage is issued would be, a named insured

1	(b) The spouse or other family member of an individual under par. (a).
2	Section 7. Initial applicability.
3	(1) This act first applies to motor vehicle insurance policies or property
4	insurance policies that are renewed, or for which application is made, on the effective
5	date of this subsection.
6	(END)

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INSERT 3-8



2 homeowner's insurance.

3 4 (2)

(END OF INSERT 3-8)